# GLOBAL PORT & MARINE OPERATIONS

8th International Harbour Masters Congress 14-18 May 2012 | City Hall Cork, Ireland

The official event of:

51°54'N 08°29'W







Endorsed by:



















# Welcome to the 8th IHMA Congress



## About the IHMA

The IHMA represents over 40 nations and extends throughout Western and Eastern Europe, Australasia, Africa, the Americas, the Middle East and Asia. Membership consists primarily, but not exclusively, of harbour masters from ports large and small, publicly and privately owned and represents a unique source of up-todate, hands-on expertise in a range of port and maritime operations. IHMA provides harbour masters, terminal managers, port executives, and suppliers with opportunities to consult about technical and professional matters with colleagues in their region and around the world.

Dear Friends and Colleagues,

It is once again time to think about and plan your trip to Congress in Cork next year. It is with great personal delight that I invite you to attend the Congress in my native planning.

The Papers Committee under the guidance of Dirk Vernaeve have once again put together a provocative programme of papers and workshops designed to make us think about the future of our chosen profession.

There will be an important decision to be made on the future structure of our Association based on the work completed by Jaap Lems on behalf of ExCo.

It is important that as many as possible attend to take part in the debate about general, can deal with the future.

To our suppliers in the commercial world, we realise budgets may be tight, but hope your support will be as complete as it has been in the past. You are a very important part of the mix that has become our unique gathering every two years.

I am very familiar with the host Port of Cork and can promise you a very interesting Congress under the Chairmanship of Pat Farnan. Cork is widely regarded (especially by Cork people) as Ireland's maritime City with links to very famous historical maritime events. Next year will be the centenary of the sinking of the Titanic, which made its last call to Cobh in Cork. This event will be part of our Congress social programme, alongside others that highlight Cork's history and hospitality.

As you will have seen in Perth, the Congress organisers run a very smooth professional event and we can promise more of the same in 2012.

I look forward to seeing as many of you as possible next year in Cork. As always it is people who make events.

See you in Cork!

Alan Coghlan

President IHMA



# IHMA Congress 2012 Planner

Pre-congress registration

Sunday 13th May 2012

We highly recommend you register during this time to avoid larger queues on the first day of Congress.



Day On

Monday 14th May 2012

All day exhibition

Official Opening Ceremony

- 1st morning tea break

All day conference

Including morning & afternoon tea breaks

+ Business Luncheon served in the exhibition area

Session 1:

The role of the harbour master in port management & development

Session 2:

Managing the decline of nautical expertise in the shipping & port industry

Evening

Congress Welcome Reception

Cobh Heritage Centre

Day Two

Tuesday 15th May 2012

All day exhibition

All day conference

Including morning & afternoon tea breaks

+ Business Luncheon served in the exhibition area

Session 3:

The legal powers of the harbour master in a commercial world

Session 4:

Cost cutting, efficient & safe operations

Evening

**Exhibition Networking Drinks** 

Exhibition Hall

## GLOBAL PORT 🕸 MARINE OPERATIONS



In 1985, a year which commemorated the 800th anniversary of the foundation of the City of Cork, the European Harbour Masters Association was formally established at a Congress held here in the Dear Colleagues and Guests, City. This was the first step on a journey which led to the formation of the IHMA and to the strong and vibrant Association that operates today thanks to the vision and determination of our predecessors. It is with great pleasure that I now welcome the delegates back to the City of Cork for the 8th Biennial Congress and can assure everyone of a warm reception and enjoyable stay.

The City and Port, situated as they are in the beautiful surroundings of Cork Harbour, are inextricably linked, with the shared coat of arms and motto "Statio bene fida carinis" (literally translated, A safe haven for ships), thus highlighting the early involvement of the City in the development of the Port. Cork Harbour is steeped in maritime heritage and has served as a gateway for the many people that left Ireland during difficult times. These early emigrants settled in all corners of the globe, and I am certain that there will be historical connections with the many countries represented at the Congress. The Port of Cork was also the last port of call for the Titanic and will play its part in commemorating the 100th anniversary of that tragic event in the month before the Congress.

While Cork is the second largest City in Ireland, it is considered by the local community to be "the real capital" of Ireland. It has developed a well-earned reputation for offering visitors a friendly welcome and the location of the Congress in the very heart of the City will ensure that delegates and their partners will be able to experience its vibrant cultural scene, wide array of attractions and renowned

Ireland, as an island, is totally dependent on its ports with 99% of trade passing through them, and the Port of Cork, with its multi-modal capability plays a significant role in meeting the demands of trade. There are many challenges faced by the ports in evolving to meet the demand of future trade not least being the need to address the reduction in the availability of experienced managers to run them. The Congress theme "Marine experience: can we manage tomorrow's port without it" will offer all attendees an opportunity to share their views, hopes and vision for the future.

The Congress organisers and papers committee have put together a comprehensive program which will hopefully offer solutions and ideas to address the issue, while the partner and social program will allow delegates an opportunity to enjoy the social and cultural events in and beyond the City.

I hope that many of the members will take the opportunity to attend the Congress and look forward to welcoming you to Cork. I can assure you that no effort will be spared to ensure that your visit is a memorable one.

I look forward to meeting you all!



IHMA 2012 Congress Chairman & Harbour Master, Port of Cork

## Day Three Wednesday 16th May 2012

## All day exhibition

## All day conference

Including morning & afternoon tea breaks + Business Luncheon served in the

## exhibition area Session 5:

Cost cutting, efficient & safe operations

## Session 6:

International harmonisation of port rules, regulations & procedures

## Workshops

#### Evening

Official Congress Dinner at the Clarion Hotel Cork City

## Thursday 17th May 2012

## Morning exhibition

## Morning conference

Including morning tea break

## Session 7:

Port performance, port competition & the harbour master

## IHMA OGM

Port of Cork Company Headquarters at Custom House Quay, Cork

## Free afternoon

## Day Five

## **Friday** 18th May 2012

## Technical site tours

Guided tour of the Port of Cork facilities and the Jameson Experience, Midleton, Cork



# Congress schedule

## Sunday 13th May 2012

17.00-19.00 Pre-Congress Registration, City Hall, Cork

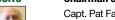
## Monday 14th May 2012

08.00-09.00 Registration + morning refreshments

## 09.00

#### President's Welcome

Capt. Alan Coghlan, President, IHMA & Harbour Master, Shannon Foynes, Ireland



Capt. Pat Farnan, Chairman, IHMA Congress 2012 & Harbour Master and Operations Manager, Port of Cork Company, Ireland



**Presentation to Minister** 

09.50 Official exhibition opening + morning tea

10.30 **Keynote address** 

## Session 1 The role of the harbour master in port management and port development



Session chair:

Capt. Pat Farnan, Chairman, IHMA Congress 2012 & Harbour Master, and Operations Manager, Port of Cork Company, Ireland





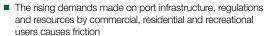
Finding a new place in a changing world: How has change re-defined the role of the harbour master and his organisation in the wider port community?

Reconsidering the future: What's ahead?

René J. de Vries, Chief Harbour Master, Port of Rotterdam, The Netherlands



## Hobson's choice: Attempting to balance commercial, recreational and residential interests on the River Thames



- Local conditions, such as past history, environmental, economic and political factors, compound this friction
- There is no single panacea, the solution lies in a compendium of several measures: Sound legislation and constant vigilance, backed up by impartial and consistent enforcement

Cmdr. David Phillips, Harbour Master (Upper), Port of London Authority, United Kingdom



## Continuous professional development: A case study for monitoring and enhancing the professional knowledge, skills and competencies of harbour masters

- The practical application of the UKHMA CPD scheme
- An appraisal of CPD from a user and administrator perspective Peter Moth MNI, Secretary & CPD Administrator, UK Harbour Masters' Association (UKHMA), United Kingdom

Networking lunch + exhibition visit



## The Harbour Master as a System Manager

- The new reality of ports and the evolving role of the Harbour Master: The case of Port Metro Vancouver and the restructuration of the Harbour Masters department
- Adopting a holistic and integrated approach to port operations Capt. Yoss Leclerc, Director Operations & Security and Harbour Master, Port Metro Vancouver, Canada

#### A safe and economic port is about identifying and managing risk

- Risk management techniques and tools to assist ports manage, reduce and mitigate risks
- The future role of Harbour Masters in emergency planning and response and resilience improvement
- Lessons from accident investigations and traffic-routing

Capt. Stephen Bligh, Director, Maritime Advisory Services Europe & North Africa, Det Norske Veritas, The Netherlands

14.50 **Q&A summary session** 

15.00 Afternoon networking break + exhibition visit

## Session 2 Managing the decline of nautical expertise in shipping and the port industry



Session chair:

Capt. Rufus Lekala, Chief Harbour Master, Port of Durban, Transnet National Ports Authority, South Africa

## Maritime skills: A whole of industry issue

- The problem defined: Dispelling the myths
- Does the future require maritime skills? Do harbour masters and other shore based sectors of the industry require the maritime skills?
- The current solutions: Looking at the various industry solutions, maritime clusters and the alternative approach

Capt. Allan Grav. General Manager Port Operations/Harbour Master. Fremantle Ports. Australia

## 16.00

## Harbour Masters Qualifications: Could the UK model become an international template?

- The philosophy and technical development process of developing specific qualification for Harbour Masters in the UK
- The suitability of the UK model for application on an international basis

Capt. Kevin Richardson, General Manager Port Operations/ Harbour Master, Port of Dover & President, United Kingdom Harbour Masters Association, United Kingdom



## Beyond skills development and managing a decline in marine expertise in a changing landscape: A South African perspective

■ The rationale and benefits of developing a human capital strategy for port operations

Capt. Dennis Mqadi, Harbour Master, Port of Cape Town, Transnet National Ports Authority, South Africa

#### 17.00



#### Modern maritime training through industry partnership

- NMCI's business model and its adoption of a joint venture policy, with a focus on niche sector entry as an organic way to build its business
- Strategies to capitalise on investment and service the training needs of a developing maritime sector in a cost effective and sustainable manner
- Lessons from a change management environment

Conor Mowlds, Manager, NMCI Services, National Maritime College of Ireland (NMCI) & Managing Director, GAC Training & Service Solutions & Managing Director, SEFtec NMCI Offshore, Ireland

## 17.30

18.00

**Congress Welcome Reception, Cobh Heritage Centre** 

**Q&A summary session** 



## **Tuesday** 15th May 2012

08.30

**Morning refreshments** 

## Session 3 The legal powers of the Harbour Master in a commercial world



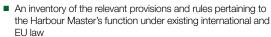
10.00

11.00

Session chair:

Capt. Eric Atkinson, Vice President Australasia, IHMA

## The international and EU legal status of harbour masters



 General international and EU principles underlying the legal position of Harbour Masters

Prof. Dr Eric van Hooydonk, Chair, Portius - International and EU Port Law Centre, Belgium

## Legal aspects of the changing environmental constraints on port development and operations

 A review of the changing European regulations and directives that impact on those who enjoy European waterways for business and pleasure

John Wilde Crosbie, Barrister, Practitioner in Admiralty Law, Ireland

## A case study: The Role of the Harbour Master in port management and development

- Harbour reform in New Zealand and the impact of applicable legislation
- Fragmentation of the harbour system, risk assessment and pilotage services
- Examples of Shakespeare Bay and Waikawa Bay

Capt. Alex van Wijngaarden, Harbour Master, **Marlborough** District Council, New Zealand

10.30 Morning networking break + exhibition visit

#### English law provisions and adequacy

- Summary of British maritime acts and the applications of powers
- Responsibility and liability for Harbour Masters and harbour authorities
- Review of applicable cases in this new legal landscape Capt. Francis Lansakara, Director, JMC Nautical PTE,

## EHMC Safe Mooring Video 'The Missing Link' & IHMA Nautical Port Information

- The results of the IHMA workshop at Congress 2010 "Extreme weather conditions/safe mooring policy"
- Follow up IACS (International Association of Classification Societies) mooring standards
- The IHMA nautical port information standard worldwide accepted

Capt. Ben van Scherpenzeel, Project Leader, EHMC & IHMA, Director & Nautical Policies, Developments and Plans, Port of Rotterdam, The Netherlands

## 12.00 Q&A summary session

12.10 Networking lunch + exhibition visit

## Session 4 Cost cutting, efficient and safe operations



Capt. Dilip Abraham, Harbour Master, Victorian Regional Channels Authority, Australia

## PRISE: Port River Information System Elbe



14.10

15.10

15.40

- Objectives and updates of PRISE: An information and integration platform to improve the efficiency of the entire process chain
- The overall process underlying this concept and its impact for Harbour Masters

Capt. Jörg Pollmann, Harbour Master, **Hamburg Port** Authority, Germany

#### **Demonstration: Ghent-Terneuzen information tool**

Capt. Dirk Vernaeve, Port Commander, **Ghent Port Company** AMPC, Belgium

## Afternoon networking break + exhibition

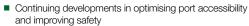
## SafePort: Evaluating a concept on Active-VTMIS

- Project objective
  - Collaboration between Pilots, Masters and VTS
  - Use of EGNOS in VTS slot management and close quarter manage lyres

Steve Guest, Marketing and Sales Director, Kongsberg Norcontrol IT AS, Norway

## Use of web-based decision support technology for In-Transit Under Keel Clearance Management – Case Study: Torres Strait

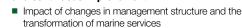




Dr. Terry O'Brien OAM, Executive Director, **OMC International,** Australia

Peter O'Brien, Chief Executive Officer, **OMC International,** Australia

## 16.10 Revitalising the port through improved work practices and continuous improvement



 Safety and efficiency outcomes of recent marine services initiatives and programs

Capt. John Ellyett, General Manager Marine Services, Darwin Port Corporation, Australia

## The role of technology in achieving the management of tomorrow's ports

- An analysis of cost cutting, efficient and safe operations in tomorrow's port
- The drivers expected for tomorrow's port
- How does VTS and e-navigation reduce the human element costs?

**Stephen Furness**, Senior Business Development & Sales Manager, **SIGNALIS, Germany** 

## 17.10 Q&A summary session

17.30-19.30 Exhibition Networking Drinks, Exhibition Hall

## Wednesday 16th May 2012

08.30 Morning refreshments

## Session 4 Cost cutting, efficient and safe operations



Capt. Alex van Wijngaarden, Harbour Master, Marlborough District Council, New Zealand

## 09.00 A user-focused approach to the provision of Aids to marine Navigation (AtoN) in confined waters

- Reviewing the user-requirements for AtoN in confined waters in the light of technological advances
- Innovative developments in the provision of AtoN and impact on efficiency and through-life costs
- Identifying AtoN equipment specifications

CDR John Ainger, Royal Navy, United Kingdom



# Congress schedule continued

#### 09.30

## Maximizing radar performance for safer, cleaner ports

- Overview of C-Sharper research and development project: Anticipated results versus actual processed results
- The use of VTS-radar systems for supplementary tasks, including security and oil spill detection

Andrew Liu, Sales Manager, Kongsberg Norcontrol IT, Singapore

## 10.00

## Tackling the ROTOR tug simulation challenge

- Applications and advantages of the ROTOR tug simulator
- Details of case studies performed in the simulator centre Jesper Hvolbøl Nielsen, Sales Manager, Division for Maritime Industry, Force Technology, Denmark

#### 10.30 0&A summary session

10.40 Morning networking break + exhibition visit

## Session 5 International harmonisation of port rules, regulations and procedures

Capt. Jörgen Wallroth, Harbour Master, Port of Göteborg,

#### 11.10

#### The European Nautical Platform

- Overview and update of this information exchange initiative
- The benefits of increased stakeholder cooperation and mutual understanding between partners
- Improving operational reality by working towards self organisation rather than regulation

Capt. Andreas Mai. Harbour Master. Ports of Bremerhaven and Bremen, Germany

## 11.25

## **IHMA's Development Target:**

Towards an association with a professional standing, more relevant to the maritime community & to the members, with more members' involvement

Capt. Jaap Lems, IHMA Development Officer, The Netherlands

## 11.45

## The status of Harbour Masters for maritime safety improvement in the ROPME sea area

- Existent maritime co-operation between the eight coastal States of the Regional Organization for the Protection of the Marine Environment (ROPME)
- Future requirements for maritime safety improvement in the area Hossein Talebnezhad, Port Safety Officer, Ports and Maritime Organization of Iran (PMO), Iran

#### 12.15 Networking lunch + exhibition visit

## 13.40

## The governance of port services providers: Competency in towage operations

- The auditing of harbour towage providers within port safety management systems
- The proposed introduction of voluntary towage operations endorsements to Certificates of Competence in the UK
- Effective training methods for tug masters and crews on ASD/ ATD tuas
- Developing the tug master and pilot relationship

Capt. Andv Crawford MNI FITA. General Manager Simulation and Director, SeaWays Europe, United Kingdom

## 14.10

## Managing dangerous cargoes across South Africa

- South African Harbour Master's challenging decision making for dangerous cargoes
- Developing standards and procedures for South African ports, based on both the international requirements and the actual cargoes the ports handle

John Riding, Managing Director, Marico Marine Group, New Zealand

#### 14.40 **Q&A summary session**

Afternoon networking break + exhibition visit 14.50

## 15.20

## Workshop: Port planning

Parallel workshops will be facilitated by:

Capt. Hugh Conlon, Assistant Harbour Master, Shannon Foynes Port Company, Ireland

Capt. Jan Prince, Senior Project Manager, Port of Rotterdam, The Netherlands

Capt. David Shennan. Principal. North & Trew Marine Consultancy, Australia

Capt. Dirk Vernaeve, Port Commander, Ghent Port Company AMPC, Belgium

**Workshop summary** 

## 16.50 17.10

## Launch of the revised edition of The Work of the Harbour Master

The Nautical Institute, United Kingdom

19.00-00.00 Official Congress Dinner, Clarion Hotel Cork City

## **Thursday** 17th May 2012

08.30 Morning refreshments

## Session 6 Port performance, port competition and the Harbour Master

Capt. Saleem Al Mabsly, Harbour Master, Port Sultan Qaboos, Sultanate of Oman

## 09.00

#### Port of Rouen access improvement: A necessity for the port in order to have a future

- The economic, environmental and technical factors and solutions for deepening the river Seine
- The role of the Harbour Master in the design and decision process

Pascal Guillaume, Projects Manager, Harbourmaster Department, Port of Marseille, France

Afra Khodabakhshi. Postgraduate Student. Maritime Commercial Management, Vestfold University College, Norway

## 09.30



#### Technical innovation in VTS, pilotage and chart display systems as a way of improving safety and efficiency and mitigating the negative effects of the decline of nautical expertise in the ports industry

- Technological advances in VTS, pilotage and chart display technologies
- Future technical progress and its potential to efficiently address the shortcomings of current systems
- The promise of upcoming technologies to address the decline of nautical expertise, and the lack of interest from younger workforce generations, in the port and shipping industry

Dr. Rafal Goralski, Director of Technology, GeoVS, **United Kingdom** 

## 10.00

10.40

#### Measuring the performance of the port between hope and reality

- Developing a customised approach to indicators of port performance, forecast development and set targets in port
- Suitable methods to both governmental and private ports

Prof. Akram Mohamed Hassan Elentably, Coordinator of Ports and Maritime Transport, King Abdulaziz University (KAU),

#### 10.30 **Q&A summary session and closing remarks**

Morning networking break + exhibition visit

#### 11.10

Hosted at the Port of Cork Company's Headquarters at Custom House Quay, Cork

13.00

13,40 Free afternoon to enjoy Cork and its surrounds



# Networking & Social Activities



The 8th IHMA Congress provides delegates, speakers, sponsors and exhibitors with a range of social events. These occasions are excellent networking opportunities, providing time to relax with your peers and professionals in a convivial setting.

## Official Congress Welcome Reception

The Official Congress Welcome Reception will be held at the Cobh Heritage Centre on the evening of Monday, 14th May 2012.

On the 11th April 1912, Queenstown, as Cobh was then known, was the last port of call on the tragic maiden voyage of the great ship, SS Titanic. To mark the 100th anniversary, the Cobh Heritage Centre will host a series of memorable events giving delegates, speakers and guests attending the IHMA Congress the rare opportunity to pay tribute to this maritime milestone and the evolution of maritime traffic to and from the historic port town of Cobh.

Canapes and drinks will be served throughout the two-hour function, where guests will experience the commemorative 100th Anniversary Titanic Exhibition and Photo Display featuring photos taken by Father Brown of the ship and people on board as she embarked on her final journey.

When Monday 14th May 2012, 6.00pm - 8.00pm

Where Cobh Heritage Centre, Deepwater Quay, Cobh, County Cork

**Dress** Business attire



Images courtesy of Cobh Heritage Centre

## **Exhibition Networking Drinks**

Join fellow delegates, speakers, exhibitors and distinguished guests at the Exhibition Networking
Drinks in the Exhibition Hall at the end of Day Two. Beverages and canapés will be served throughout

When Tuesday 15th May 2012, 5.30pm - 7.30pm

Where Exhibition Hall, City Hall Cork

Dress Smart Casual



Proudly sponsored by



## Official Congress Dinner

The Official Congress Dinner is one of the social highlights of the week and a perfect ending to 3 full days of networking, information sharing, deal-making and strategic planning.

allowing you to network with your colleagues and associates in an informal atmosphere.

Held at the award winning Clarion Hotel Cork which is superbly located overlooking Cork's famous River Lee and facing the inspired architecture of City Hall, the dinner will be a treat of Irish hospitality featuring the evocative tones of traditional musicians before moving to the true tastes of Cork, with a 3 course meal highlighting the finest of local produce.

The four piece group Arundó will take you on a musical journey from the haunting sound of the panpipes to the valleys of Cork and Kerry and the driving music of Sliabh. This colourful performance will be followed by the energy and grace of Irish dancer, Margaret McCarthy.

When Wednesday 16th May 2012, 7.00pm - 12.00am

Where Clarion Hotel Cork City

Dress Cocktail





Proudly sponsored by



## **Technical Site Tour**

The day will commence with a guided tour of the Port of Cork: one of only two Irish ports which service the requirements of all six shipping modes: lift-on lift-off, roll-on roll-off, liquid bulk, dry bulk, break bulk and cruise. The Port's facilities and operations are situated at four distinct locations in Cork's natural deep water harbour and the tour will highlight the Port's modern deepwater facilities. Since 1990 the Port of Cork has invested €79 million in new and improved facilities. Highlights will include a visit to the National Maritime College of Ireland and the passenger and cargo handling terminals in Ringaskiddy before a trip around the harbour to Cobh.

From Cobh, the journey will continue to the Old Distillery at Midleton. You will visit the Brew House and walk through the recreated distillery scene at the Old Cooperage to finish at the Jameson Bar. Complete the experience with the option of enjoying a full whiskey tasting before a relaxing lunch in the Malt House Restaurant. Look, listen and learn, not to mention have your palate tickled by the unmistakable mellow taste of the Irish whiskey and hospitality.

When Friday 18th May 2012, 9.00am - 2.30pm

Where Guided tour of the Port of Cork facilities and the Jameson Experience, Midleton, Cork

Dress Smart casual



**PLEASE NOTE:** Registration to the Congress and the Partners' Programme includes all of the featured networking and social activities. Details for the IHMA Partners' Programme are available at: www.globalportoperations.com.au/partners

Additional tickets for guests, partners and corporate tables of 10 are available for the Official Congress Dinner, but please book early to avoid disappointment (see last page for registration details).

# <u>Sponsorship</u>

The biennial IHMA Congress provides a unique forum in which formal Association meetings are combined with a conference and an exhibition – displaying equipment, services and technical developments relevant to the ports and harbour sector. The 2012 Congress builds on the tradition of bringing together IHMA members with key decision-makers from the international maritime industry responsible for global port and marine operations.

If your company is involved in marine operations or works closely with port operators and harbour authorities, then this specialised biennial event will provide an excellent marketing platform for you.

For further information on remaining and future sponsorship & exhibition opportunities, contact: Sarah Cullen on tel +61 3 8842 2430 or +61 (0) 410 689 401 or email: sarah.cullen@informa.com.au

Visit IHMA Congress TV to view the photo gallery and video highlights from the 2010 IHMA Congress at: http://www.globalportoperations.com/videos/global-port-and-marine-operations-IHMA-congress

The 2012 IHMA Congress is proudly sponsored by the following companies/organisations:

Host Port & Dinner Sponsor



Exhibition Networking Drinks Sponsors









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Technical Site Tour Sponsor



## Sponsorship of the 8th IHMA Congress in Cork offers your company the following benefits:

- Maximum exposure at a well-respected and successful industry forum devoted to the development and management of modern port and marine operations across the globe.
- The opportunity to deliver a clear message and demonstrate your company's commitment to addressing technical and operational challenges or opportunities experienced by Harbour Masters and the ports and harbours sector.
- High visibility during the extensive lead-up marketing campaign for the 2012 IHMA Congress, including the website, email campaigns and other marketing materials
- Reach important targeted commercial prospects face to face in a social, relaxed environment. This is the ideal environment to build strong business partnerships
- Build prospective databases and create new business opportunities for your company

Hear why attendees enjoyed the 2010 IHMA Congress

"Level of knowledge sharing and networking was superior and highlights that as Harbour Masters, there is more to learn out there"

> ~ Capt. Dennis Mqadi, Harbour Master, Port of Cape Town, Transnet National Ports Authority

"Invaluable material presented by speakers across the world – Excellent, relevant and enjoyable"

~ Capt George Pukai, Harbour Master, PNG Ports Corporation

"Great opportunity to network with industry leaders"

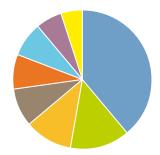
~ Gerald Savvakis, Port Services Manager East, Royal Australian Navy

"Productive networking! We were able to meet & discuss with a large number of clients, stakeholders & contacts in one place"

~ David Aubourg, Manager Ship Simulation Services, Cardno Lawson Treloar

## Who will attend?

The 2010 IHMA Congress attracted record attendees with senior marine executives from across the globe. Over 30 countries were represented including Australia, Belgium, Canada, Denmark, Estonia, Finland, France, Germany, Ghana, Gibraltar, India, Iran, Ireland, Kenya, Latvia, Lithuania, Malaysia, Netherlands, New Zealand, Norway, Oman, Pakistan, Papua New Guinea, Poland, Russian Fed, Singapore, South Africa, Spain, Sweden, United Kingdom, UAE.



## Past IHMA Congress attendance by industry

39% ■ Ports & Maritime Authorities

14% Shipping Lines & Agents

11% Terminal Operators & Stevedores

9% ■ Technology/IT Solutions

8% ■ Government

8% Legal & Insurance

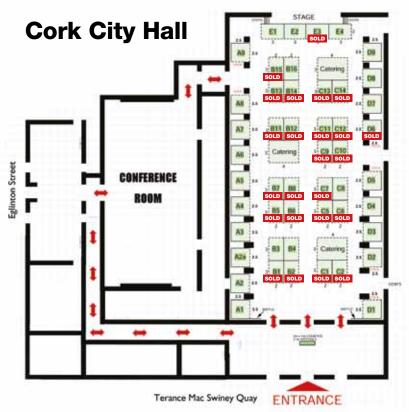
**6**% ■ Academics

5% Engineering/Construction

# GLOBAL PORT & MARINE OPERATIONS

# **Exhibition**





## Current list of exhibitors:\*

Exhibitor	Booth No.
Aanderaa Data Instruments AS	C5
Ad Navigation (HITT NV)	C12
Damen Shipyards	C7
Fendercare Marine	B13 & B15
GeoVS	B11
HITT NV	D6
HITT Traffic (HITT NV)	C10
Klein Systems (HITT NV)	C9
Kelvin Hughes	C6
Kongsberg Norcontrol IT	C2
MARICO Marine	B2
National Maritime College of Ireland	B12
Navicom Dynamics	E3
OMC International	B8
Phaeros	B6
QPS (HITT NV)	C11
Safehaven Marine	B5 & B7
SIGNALIS	C13 & C14
TERMA	B14
Tideland Signal	C1
Transas Marine International	B1

\* Correct at the time of printing

## 2012 IHMA Exhibition Guide - Advertising

Maximise your exposure and feature your organisation in the IHMA Congress' official exhibitor directory, which will also include the final congress agenda and information on social functions.

To ensure your advertisement is well-positioned in the directory, contact Sarah Cullen on Tel: +61 3 8842 2430 or +61 (0) 410 689 401, Email: sarah.cullen@informa.com.au



# Supporting organisations

















Media partners:







HarbourMaster













For more detailed information on our supporters, please visit www.GlobalPortOperations/supporters-media-partners

# Venue, Accommodation & Travel



## The 8th IHMA Congress will be held at the City Hall, Cork.

The impressive City Hall was opened in 1936. Designed by architects Jones and Kelly, it features six limestone Tuscan pillars and copper-domed clock tower that are particularly impressive by night. The limestone, like so many of Cork's buildings, is from nearby Little Island.

Overlooking the River Lee, the City Hall is a great location, only a stroll to the city's main shopping, dining, and entertainment districts.

Cork is one of those delightful cities where everything is easily accessible and you can enjoy yourself tremendously wandering down the narrow avenues and winding lanes and steep hills climbing up from the river.

#### Travel

The newly extended Cork International Airport is just 8km away from Cork city centre and is serviced by taxis and a regular bus service. Bus Éireann provides a regular Air Coach service to and from Parnell Place Bus Station in the city centre. City Hall is a 5 minute walk from Cork's Bus Station and a 12 minute walk from Kent Train Station.





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## Accommodation

We have negotiated special rates at the following hotels, all centrally located in the business district of Cork and minutes to the main shopping district, music and cultural venues. We strongly recommend that you book your accommodation as early as possible to ensure that you are not disappointed.

Visit the 'Venue, Accommodation & Travel' section of www.globalportoperations.com for links and specific reservation rates.

#### 1. Clarion Hotel Cork

www.clarionhotelcorkcity.com Lapp's Quay, Cork

For reservations contact: Anne Marie O'Connor

Email: sales@clarionhotelcorkcity.com

Tel: +353 (0) 21 4224944

## 2. The Imperial Hotel with Escape Salon and Spa

www.flynnhotels.com

South Mall, Cork

For reservations contact: Louise O'Donovan

 $\hbox{E-mail: reservations@imperialhotelcork.ie}\\$ 

Tel: + 353 (0) 21 730 6626

## 3. Gresham Metropole Hotel

www.gresham-hotels.com

MacCurtain Street, Cork For reservations contact:

E-mail: info@gresham-metropolehotel.com

Tel: +353 (0) 21 4643700

## 4. Jurys Inn

www.jurysinns.com

Andersons Quay, Cork

For reservations contact: Maria Garvin

E-mail: Maria\_Garvin@jurysinns.com

Tel: +353 (0) 21 4279691



## **Online Networking Tool**

Welcome to the newly developed Online Networking Tool for the 8th IHMA Congress. This tool will allow delegates, speakers, exhibitors and sponsors to benefit by extending their networking outside the conference and surrounding social events. All registered attendees will receive a unique login and password allowing them access to the system prior to the event. The Online Networking Tool will be available for one week after the IHMA Congress just in case you didn't get to speak to everyone you wanted to at the event!



# **About Cork & Ireland**



## Cork is proud to host the 2012 IHMA Congress!

Cork, Ireland's second-largest city, sits on the River Lee and boasts one of the best deep water natural harbours on earth. As a major Irish port, the city's motto of "A safe harbour for ships" highlights Cork's close ties to the water and its related maritime activities

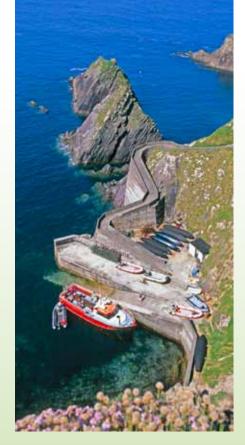
Ireland's legendary hospitality will be on showcase throughout the Congress and Cork, with its rich maritime history, is a natural reflection of the theme for the 2012 IHMA Congress. For many people traveling to Ireland can be a once in a lifetime experience, so why not make the most of your visit and take in the local sights.

Cork County exhibits the charming diversity of Ireland with its mixture of vivacious city life, remote country towns, quiet coastal villages, rolling green hills, jagged mountain peaks, and shimmering rivers and coastlines. In addition to this vivid landscape, Cork offers visitors the experience of countless pubs, restaurants, art galleries, museums, parks and historical sites.

Why not plan a holiday or extended stay while you're attending the 8th IHMA Congress and discover for yourself why Cork was recently voted one of the top 10 cities in the world to visit! Don't stop at Cork – Just go where the island of Ireland takes you and discover an unforgettable landscape, heritage, people and culture.







Courtesy of Ireland Tourism



## **Connect to the Global Port & Marine Operations Community at LinkedIn**

The Global Port & Marine Operations LinkedIn Community provides a forum for marine professionals to come together to discuss policy, legislation, investment, the latest developments in technology and to look at specific projects in detail. First established for the 7th IHMA Congress in Perth in 2010, this group brings together IHMA members and other key decision makers from across the entire international maritime and port operations industry. Network and consult colleagues in your region and around the world about technical and professional matters to learn about their experiences, challenges and solutions.

To connect visit: www.globalportoperations.com/linkedin

## <u>GLOBAL PORT & MARINE OPERATIONS</u>

8th International Harbour Masters Congress | 14-18 May 2012 | City Hall, Cork, Ireland



Thank you for downloading this brochure about our forthcoming event. We are delighted to provide you with this program and do hope it assists you with everything you need to know about the agenda. However, should you have any further queries, please don't hesitate to contact us on Telephone: (+61 2) 9080 4307 or E-Mail info@informa.com.au

To see the most updated agenda, visit the website where you can also register online via our secure server at: **www.globalportoperations.com** 

EVENT CODE P12M02WEBPDF

REGISTER ONLINE via our secure server 🚜 www.globalportoperations.com				
Earlybird registration (Register by 23rd December 2011)	PRICE	VAT	TOTAL	SAVE
Delegate fee	€ 1,399.00	€ 293.79	€ 1692.79	€ 484.00
IHMA Full/Associate Member fee	€ 1,299.00	€ 272.79	€ 1571.79	€ 484.00
Senior/Honorary IHMA Member, Congress Speaker or Delegate from academia	€ 649.50	€ 136.40	€ 785.90	€ 242.00
Standard registration (Register from 24th December 2011 to 8th April 2012)				
Delegate fee	€ 1,599.00	€ 335.79	€ 1934.79	€ 242.00
IHMA Full/Associate Member fee	€ 1,499.00	€ 314.79	€ 1813.79	€ 242.00
Senior/Honorary IHMA Member, Congress Speaker or Delegate from academia	€ 749.50	€ 157.40	€ 906.90	€ 121.00
Late registration (Register from 9th April 2012)				
Delegate fee	€ 1,799.00	€ 377.79	€ 2176.79	-
IHMA Full/Associate Member fee	€ 1,699.00	€ 356.79	€ 2055.79	-
Senior/Honorary IHMA Member, Congress Speaker or Delegate from academia	€ 849.50	€ 178.40	€ 1027.90	-
Additional Passes				
Official Congress Dinner only	€ 120.00	€ 25.20	€ 145.20	-
Official Congress Dinner Table of 10	€ 1,099.00	€ 230.70	€ 1329.79	-
Exhibitor Stand	€ 500.00	_	€ 500.00	_

## 3 EASY WAYS TO REGISTER



Web

www.globalportoperations.com



Telephone

(+61 2) 9080 4307 – Please quote the event code **P12M02** with your booking



**Email** 

info@informa.com.au – Please quote the event code **P12M02** with your booking



Use your QR Reader App on your smartphone and scan this code to take you directly to the website

The 2010 Congress attracted over 350 attendees! Look forward to seeing you at the 8th Biennial Congress in Cork in 2012!

## Registration Fees Include

Entrance to the relevant conference package purchased plus refreshments, lunch and online access to available presentations (five working days post event). Please note: travel and accommodation is not included.

## **Dress Code**

Smart casual wear is suggested along with a sweater or jacket in case the conference room is cool.

## Cancellation Policy & Substitutions

Cancellations must be advised in writing at least 10 working days prior to the event. An administration fee of \$550 (inc 10% GST) will be incurred for cancellations. A refund will not be given if a delegate fails to attend or cancels within 10 working days prior to the event. Fully paid delegates unable to attend will be provided with on line access to speaker presentations post event. Substitutions can be made at any time before the event without penalty. Informa reserves the right to cancel, alter the content and/or speakers on any program. Paid registration fees will be fully refunded for cancelled events.

## STAY CONNECTED



**LinkedIn Group** www.globalportoperations.com/linkedin



Twitter www.twitter.com/transportevents (#IHMA)



Blog

www.informatransport.wordpress.com



YouTube

www.youtube.com/informaoz

## Conference Venue

The City Hall, Cork Anglesea Street, Cork, Ireland Tel: +353 (0) 21 4966222 www.corkcitv.ie

## Accommodation & Travel

For your convenience, please access this event via our website and click on the 'Venue, Accommodation and Travel' tab. Travel and accommodation fees are not included in the conference fees. We do not refund airfares or hotel expenses if the event is cancelled.

## Privacy Policy & Updating Your Details

Please visit us online for our full privacy policy at www.informa.com.au/privacy. Database amendments can be sent to database@informa.com.au or by calling (+61 2) 9080 4307 asking for the database department.

#### **Payment Terms**

Payment must be made prior to the event or admittance will not be permitted. A tax invoice and confirmation letter will be emailed to the attendee upon completion of a valid registration. Payment may be made by EFT, cheque or credit card. Credit card payments will not be accepted by email or fax and must be made via our secure credit card gateway.

Please reference the Event Code below when making your booking.

P12M02



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